

Accientica by IAAo with A blade		
Course	MBA	
Semester	3	Practices in Advertisement
Total Marks:	15	

Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- A. Discuss the legal and ethical aspects of Advertising.
- **B.** What is the role of IMC? Do you think, it can be more effective than conventional approaches to communicate with consumers?
- **C.** What are the interpersonal communications barriers? Discuss the essentials of good Communication System.

Q.2. Write short notes on all of the following topics (1 mark each - Word limit - 100)

- A. What is aiding?
- **B.** Define verbal communication.
- C. Publicity
- D. Explain Channel.
- E. Innovation



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Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- A. What are the Barriers to Communication? How these can be solved?
- B. What do you mean by Social Marketing Communication? What are the social issues?

What is Listening Process? What are the hindrances to the Listening Process? Discuss

C. the essentials for Good Listening.

Write short notes on all of the following topics (1 mark each - Word limit - 100)

Q.2.

What is Trade Cry?

Α.

Explain Advertisement.

Β.

Discount

- С.
 - Define Horizontal Communication.
- D.
- E. Explain medium.